

Message Text

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ORIGIN XMB-04

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CIAE-00 INR-07 NSAE-00 /032 R

EXIMBANK

DRAFTED BY EXIMBANK:DC;ENEY
APPROVED BY EB/IFD/ODF:JBLANEY
XMB:SGOODMAN
EUR/WE:EJBEIGEL

-----042000Z 055624 /46

R 041751Z APR 77
FM SECSTATE WASHDC
TO AMEMBASSY MADRID

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E.O. 11652: N/A

TAGS: EFIN

SUBJECT: INFORMATION ON SPANISH EXPORT CREDIT SYSTEM

1. AS PART OF EXIMBANK'S RESEARCH ON FOREIGN EXPORT CREDIT SYSTEMS, A REQUEST (SEE BELOW) HAS BEEN TELEXED TO THE SPANISH MINISTRY OF COMMERCE IN MADRID (ATTN: RAFAEL MANZANARES). THE BANK PLANS TO INCLUDE A DISCUSSION OF THE SPANISH SYSTEM IN ITS NEXT REPORT TO THE CONGRESS ON EXPORT CREDIT COMPETITION, AND REQUIRES CLARIFICATION OF THE EXPORT CREDIT AND INSURANCE MECHANISMS IN SPAIN, INCLUDING DATA ON TERMS SUPPORTED, INTEREST RATES, FEES AND UNCLASSIFIED

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PREMIUMS.

2. WOULD APPRECIATE ADDITIONAL CLARIFICATION FROM THE U.S. EMBASSY ON THE FOLLOWING POINTS:

(A) THE ROLES OF BANCO EXTERIOR DE ESPANA, BANCO DE CREDITO A LA CONSTRUCCION AND PRIVATE COMMERCIAL BANKS IN OFFICIALLY-SUPPORTED EXPORT FINANCING;

(B) OFFICIAL AND PRIVATE INTEREST RATES CHARGED AND TOTAL REPAYMENT TERMS SUPPORTED IN TYPICAL OFFICIALLY-SUPPORTED EXPORT CREDIT TRANSACTIONS.

(C) THE CURRENT ECONOMIC ENVIRONMENT AS IT AFFECTS EXPORTS -- INCLUDING ANY SPECIAL GOVERNMENT INCENTIVES PROVIDED FOR EXPORTS.

(D) THE APPROPRIATE ENGLISH-SPEAKING SPANISH OFFICIAL TO ADDRESS FURTHER SPECIFIC INQUIRIES AND TELEXES TO. (IS RAFAEL MANZANARES AT THE MINISTRY OF COMMERCE THE MOST APPROPRIATE INDIVIDUAL?) ALSO, PLEASE FURNISH RELEVANT TELEX AND PHONE NUMBERS.

3. WE APPRECIATE YOUR ASSISTANCE.

4. THE FOLLOWING IS THE TELEX SENT TO THE SPANISH:

"EXIMBANK WOULD LIKE TO OBTAIN THE FOLLOWING INFORMATION ON THE SPANISH EXPORT CREDIT AND INSURANCE SYSTEM:

1. OFFICIAL AND PRIVATE SOURCES OF EXPORT FINANCING AVAILABLE TO SPANISH EXPORTERS AND FOREIGN BUYERS.

2. ANNUAL MAXIMUM AUTHORITY OF OFFICIAL AGENCIES TO LEND, GUARANTEE AND INSURE: PLEASE PROVIDE AMOUNT OF PUBLIC FUND AVAILABLE, IN 1975 AND 1976, TO THE BANCO UNCLASSIFIED

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EXTERIOR DE ESPANA.

3. DESCRIBE INCENTIVES PROVIDED TO PRIVATE COMMERCIAL BANK TO PARTICIPATE IN EXPORT FINANCING; SPECIFICALLY, THE BENEFITS ASSOCIATED WITH INCLUDING EXPORT CREDITS IN A GENERAL "INVESTMENT ATIO."

4. SO THAT WE MAY DETERMINE THE EFFECTIVE COST OF AN OFFICIALLY-SUPPORTED EXPORT CREDIT IN SPAIN PLEASE PROVIDE:

A. INTEREST RATES CHARGED FOR OFFICIALLY-SUPPORTED SUPPLIER AND BUYER CREDITS, AND THE PERCENTAGE OF CONTRACT VALUE USUALLY SUPPORTED BY OFFICIAL EXPORT CREDIT AGENCY. ARE INTEREST RATES FOR OFFICIAL CREDITS RELATED TO LOAN MATURITY?

B. IS ANY PORTION OF AN OFFICIALLY-SUPPORTED EXPORT CREDIT FINANCED BY THE PRIVATE BANKS? IF SO, AT WHAT INTEREST RATE AND TERMS?

C. WHAT ARE BANK FEES AND COMMISSIONS ASSOCIATED WITH AN OFFICIALLY-SUPPORTED CREDIT, CALCULATED ON AN ANNUAL BASIS.

D. ARE CESCE INSURANCE AND/OR GUARANTEES REQUIRED IN OFFICIALLY SUPPORTED BUYER AND SUPPLIER CREDITS? IF SO, WHAT IS AVERAGE ANNUAL PREMIUM FOR A GOOD AND POOR CREDIT RISK?

IN ADDITION, PLEASE PROVIDE ANY PAMPHLETS DESCRIBING THE SPANISH EXPORT CREDIT AND INSURANCE PROGRAMS, AND RECENT ANNUAL REPORTS.

5. EXIMBANK IS PREPARED TO PROVIDE SIMILAR INFORMATION, AT YOUR REQUEST. WE WOULD GREATLY APPRECIATE A PROMPT UNCLASSIFIED

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RESPONSE."
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: REPORTS, POLICIES, EXPORTS, CREDIT, BANKS, US CONGRESSIONAL HEARINGS
Control Number: n/a
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Sent Date: 04-Apr-1977 12:00:00 am
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Remarks:
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Executive Order: N/A
Errors: N/A
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Retention: 0
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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2905757
Secure: OPEN
Status: NATIVE
Subject: INFORMATION ON SPANISH EXPORT CREDIT SYSTEM
TAGS: EFIN, US, SP, XMB
To: MADRID
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/8b6b79aa-c288-dd11-92da-001cc4696bcc
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